

IR PRESENTATION

FY 4Q 2022



Investor Relations | 30. 03. 2023



Head office & 1st factory



2nd factory & 3rd factory

Connecting the **world**
Connecting to the **future**



 **TK Corporation**
PIPE FITTINGS

Disclaimer

This presentation contains past, present and forward-looking statements of TK Corporation. Forward-looking statements can be changed according to business circumstances. Therefore, we advise caution when investing based on this material, as we can not take responsibility for your decision.

**1**

TK Corp

- 1 About TK Corp
- 2 Product introduction
- 3 Shorten the production process to automate
- 4 Modernized facility / Highest Quality
- 5 Business breakdown / Exports by region
- 6 Sales by steel type / Product price
- 7 Expanding Global Marketing

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Financial Highlight

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- 5 Consolidated Financial Statements
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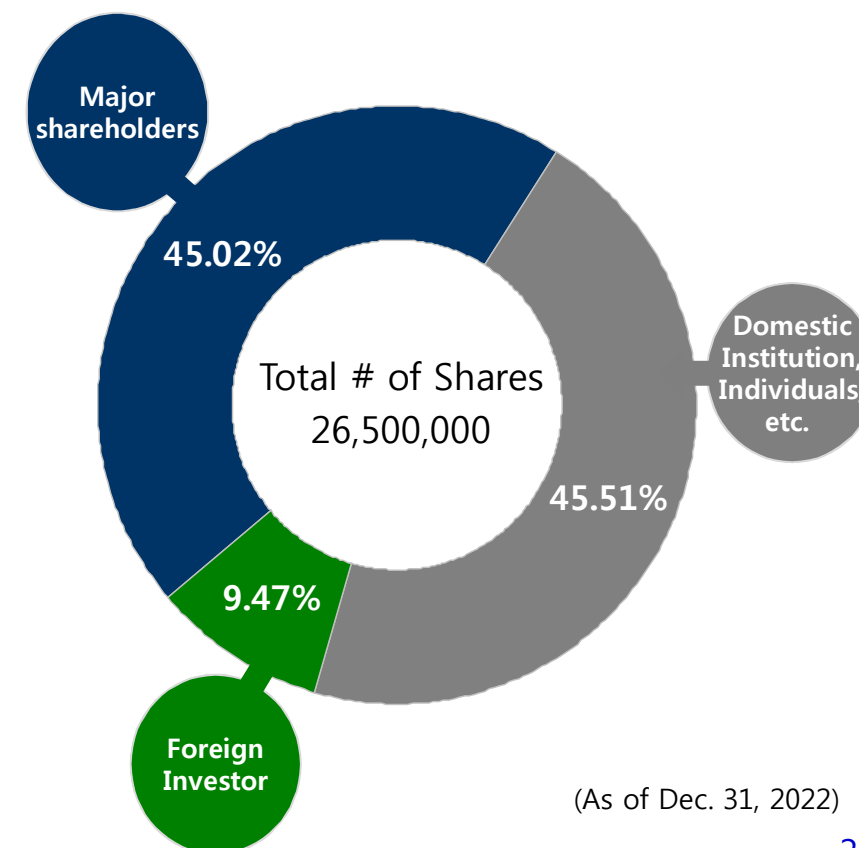
Appendix

TK Corp. Subsidiary Company

1-1. About TK Corp

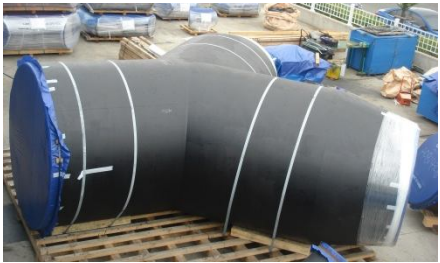
Company	TK Corp (KOSDAQ 023160)
CEO	Mr. Sung-Duk Yoon
Main Business	Fittings For Plant
Established	1965. 5.
IPO	1994. 9.
Equity Capital	KRW 13.25 Billion
Number Of Employees	336
Plants	Head office & Noksan 1st factory: 56,817m ² Hwajeon 2nd factory & 3rd factory : 108,996m ²
Address	117-12 Noksansaneop-daero, Gangseo-gu, Busan, Korea
Sales Office	607 Sinsong B/D, 67 Yeongdeungpo-gu, Seoul, Korea
Homepage	www.tkbend.co.kr
Subsidiary	HYTC Co., Ltd. : Secondary battery production facility parts and Slitter manufacture (37.9%) Foundry Seoul : Property leasing, etc. (91.67%)

Major shareholders	Daeshin Int'l (27.30%)
	SD Yoon (8.52%)
	Etc. (9.20%)



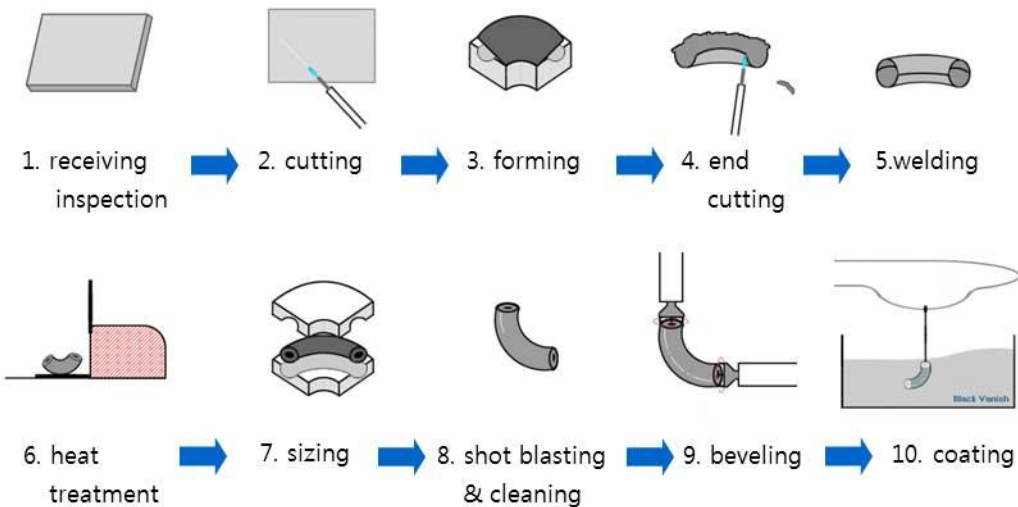
(As of Dec. 31, 2022)

1-2. Product introduction

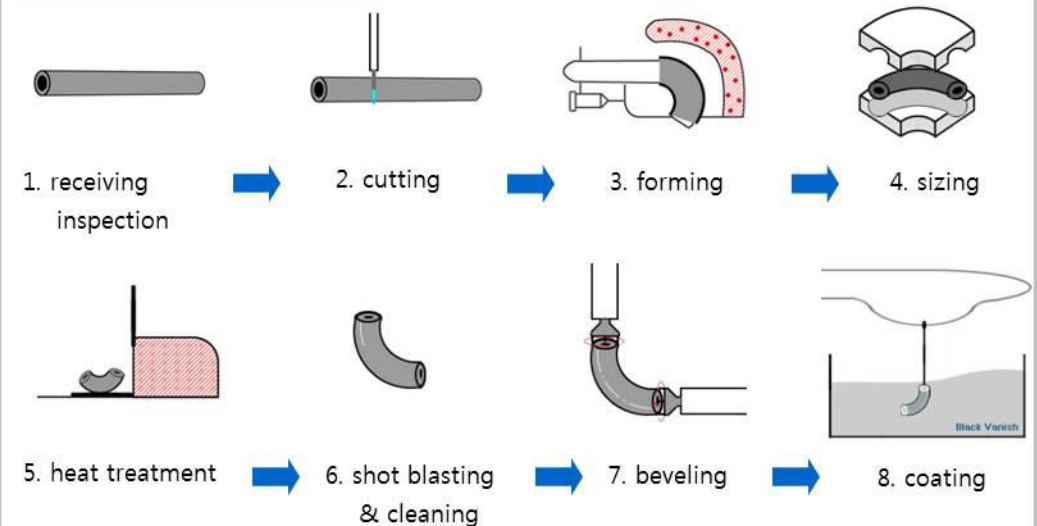
Product	Photos	Products for	Product uses	
ELBOW		L-shaped pipe connectors	 Petrochemical Plant	 Refinery, Oil-Gas Plant
TEE		T-shaped pipe connectors	 Power Plant	 Desalination Plant
REDUCER		The big pipe and a small pipe connectors	 Offshore	 Shipbuilding
CAP, 기타		At the end of the pipe sealant, etc.,		

1-3. Shorten the production process to automate

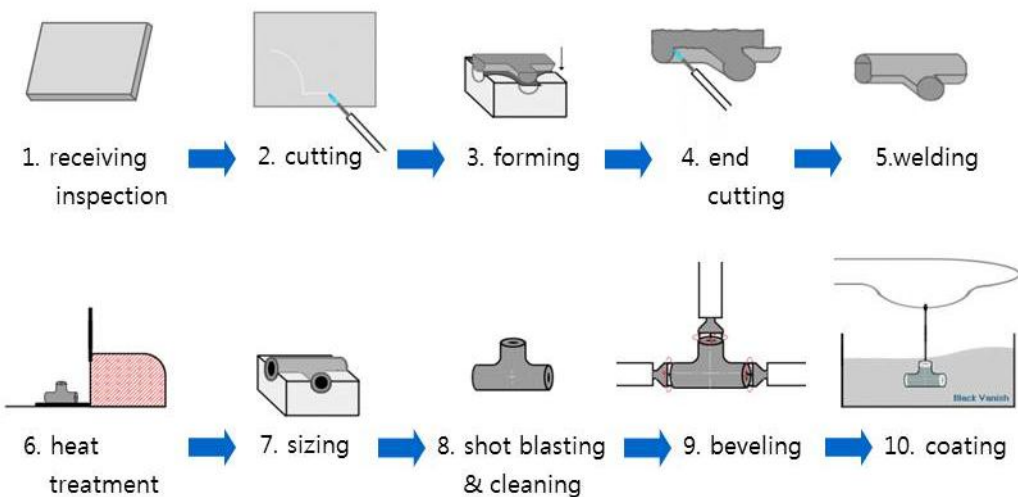
Elbow by Two Seam Welding



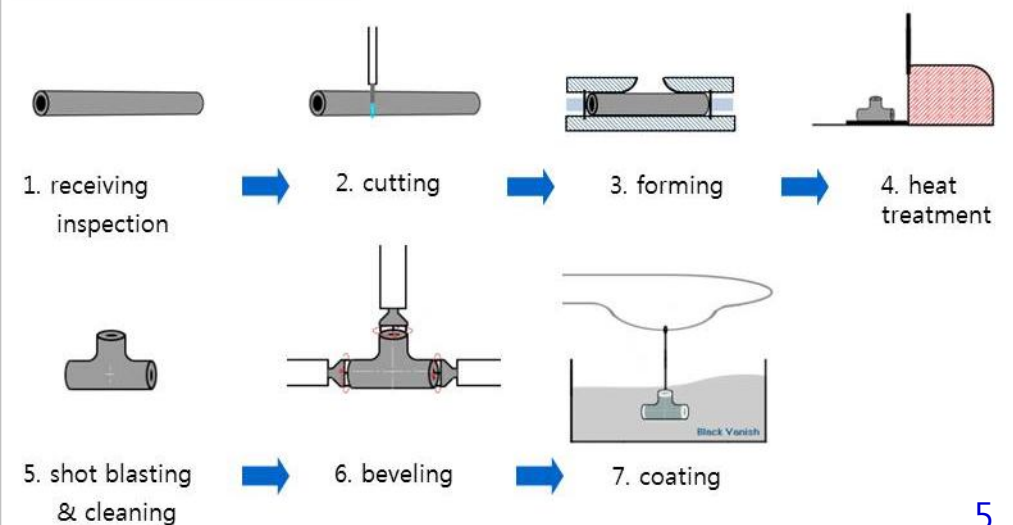
Elbow by mandrel



Tee by Two Seam Welding



Tee by cold forming



1-4. Modernized facility / Highest Quality



Tee Bulging Press 20,000 Ton



10,000 Ton Hydraulic Press



CNC Boring Machine



Beveling



Hot Forming Elbow Machine



Solution Heat Treatment Furnace



Production site



6,000 Ton Hydraulic Press



Heat Treatment Furnace For Fitting



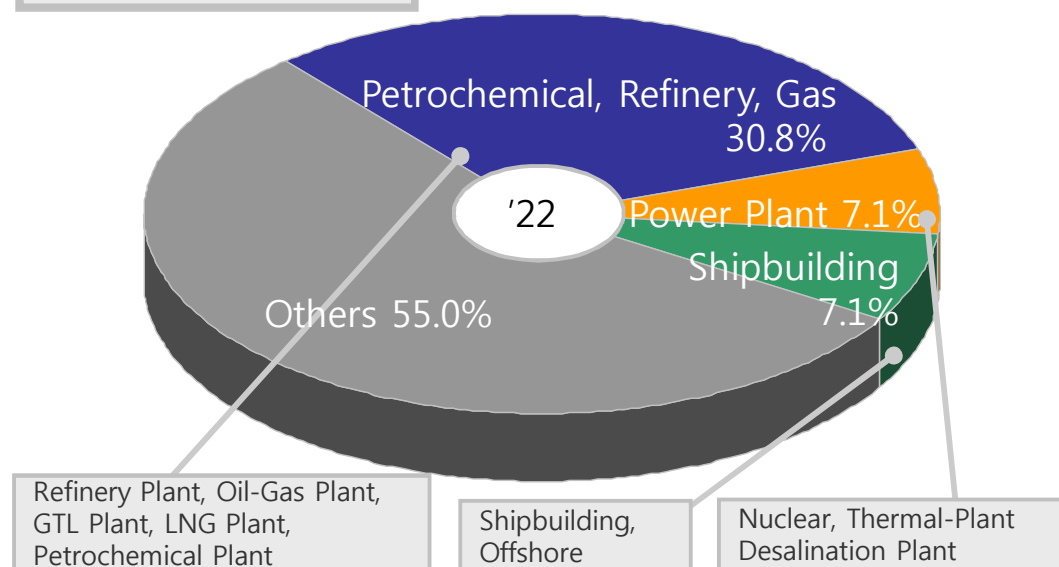
Quenching & Solution Annealing



Automatic Chamfering

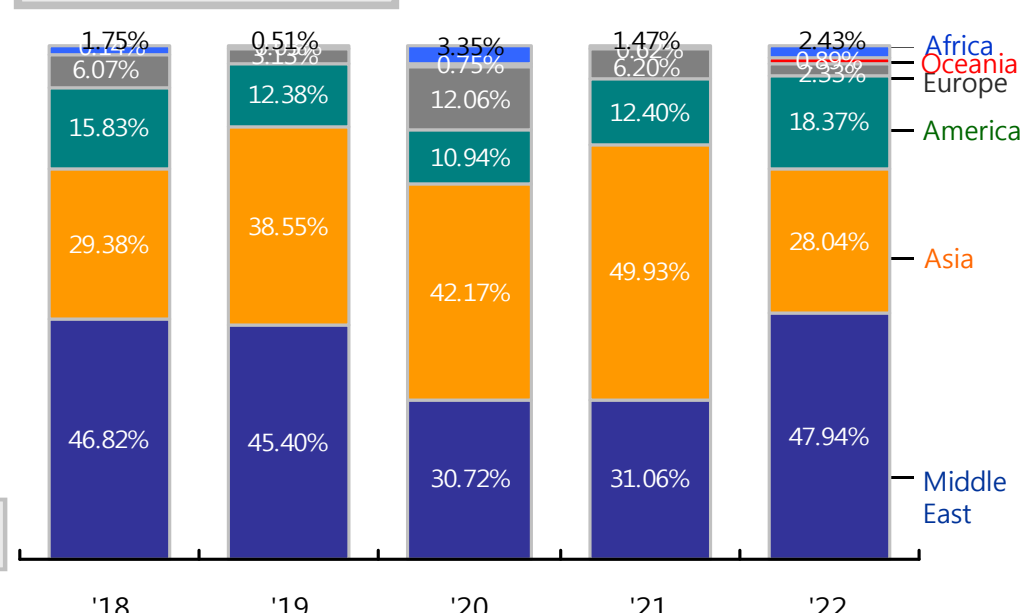
1-5. Business breakdown / Exports by region

Business breakdown

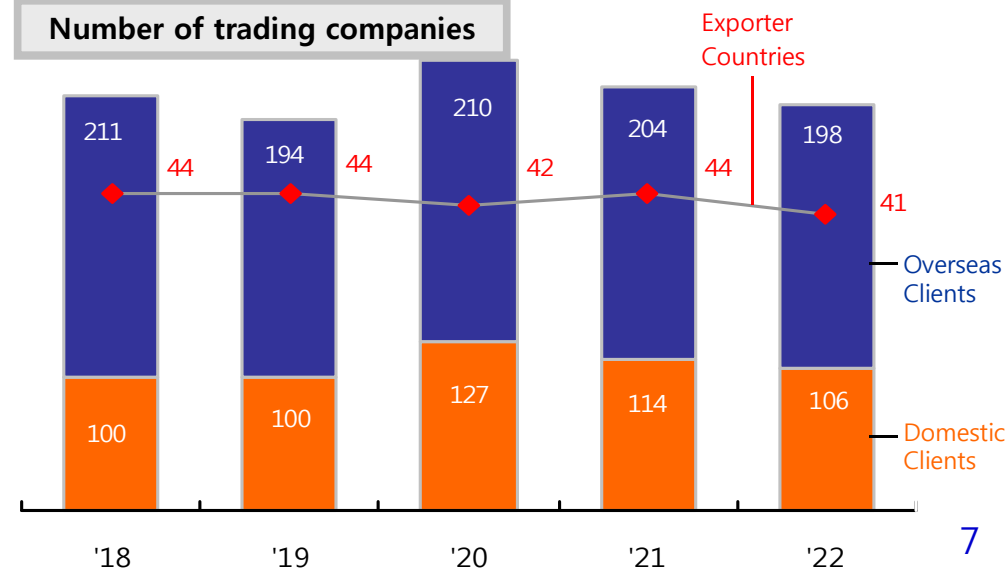


Industrial segments	'19	'20	'21	'22
Petrochem, Refinery, Gas	36.3%	42.4%	33.2%	30.8%
Power plant, Desalination	5.7%	3.5%	7.6%	7.1%
Shipbuilding, Offshore	18.3%	9.0%	5.3%	7.1%
Others	39.8%	45.1%	53.9%	55.0%
Total	100.0%	100.0%	100.0%	100.0%

Exports by region



Number of trading companies



1-6. Sales by steel type / Product price

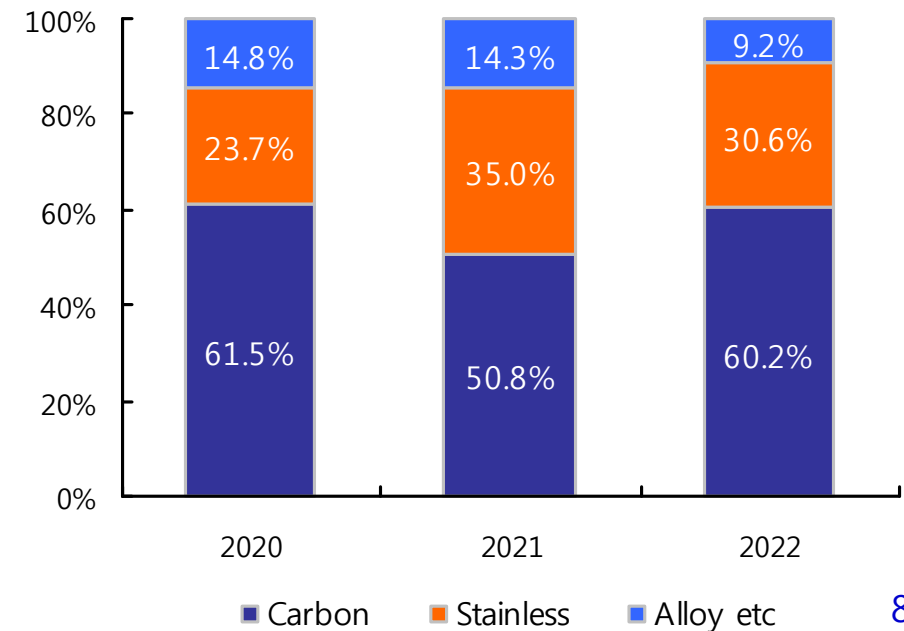
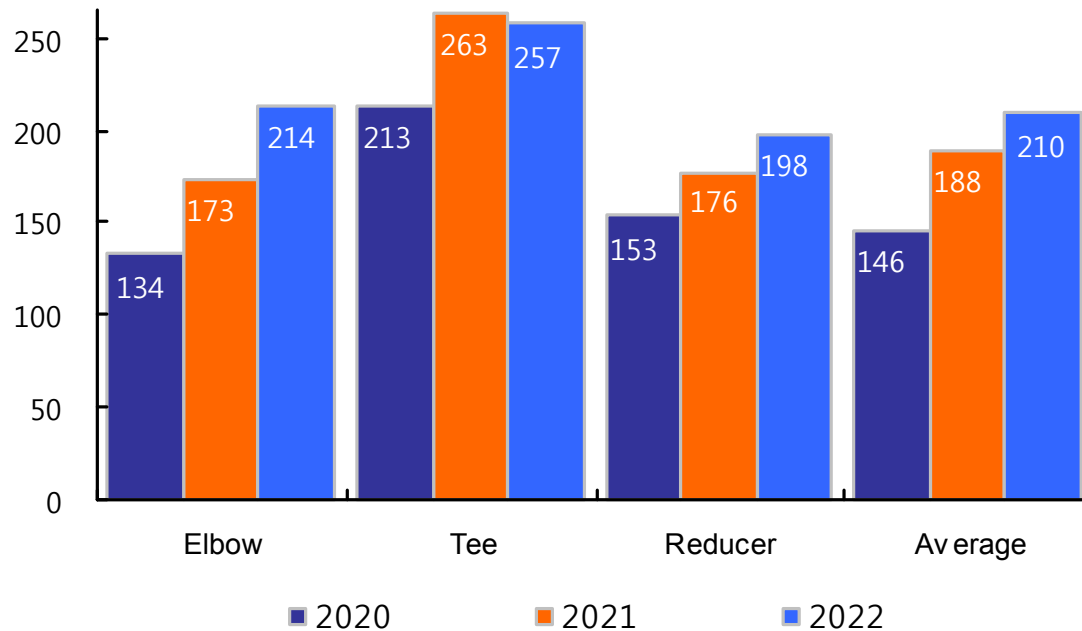
Product price

Products (Unit : ₩)	2020	2021	2022
Elbow	133,530	172,965	213,675
Tee	213,468	262,521	257,478
Reducer	153,429	176,024	198,162
Etc.	137,258	173,063	129,402
Average	145,952	188,447	209,693

Sales by steel type

Material (Unit : %)	2020	2021	2022
Carbon	61.51%	50.75%	60.21%
Stainless	23.69%	34.95%	30.57%
Alloy, etc.	14.80%	14.30%	9.22%
Total	100.00%	100.00%	100.00%

(Unit : ₩ '000)



1-7. Expanding Global Marketing



2022 TOP INT'L CONTRACTOR ENR 250					
No	Company	Nation	No	Company	nation
1	Grupo ACS/Hochtief	Spain	11	China Railway Group	China
2	VINCI	France	12	Saipem SpA	Italy
3	China Communications Construction	China	13	Hyundai Engineering & Construction	South Korea
4	Bouygues	France	14	Eiffage	France
5	STRABAG SE	Austria	15	Fluor	U.S.A.
6	Power Construction	China	16	webuild SpA	Italy
7	China State Construction	China	17	China Energy Engineering	China
8	Skanska AB	Sweden	18	Royal BAM Group	Netherlands
9	Ferrovial	Spain	19	Bechtel	U.S.A.
10	China Railway Construction	China	20	China National Chemical	China

Major clients and key competitors

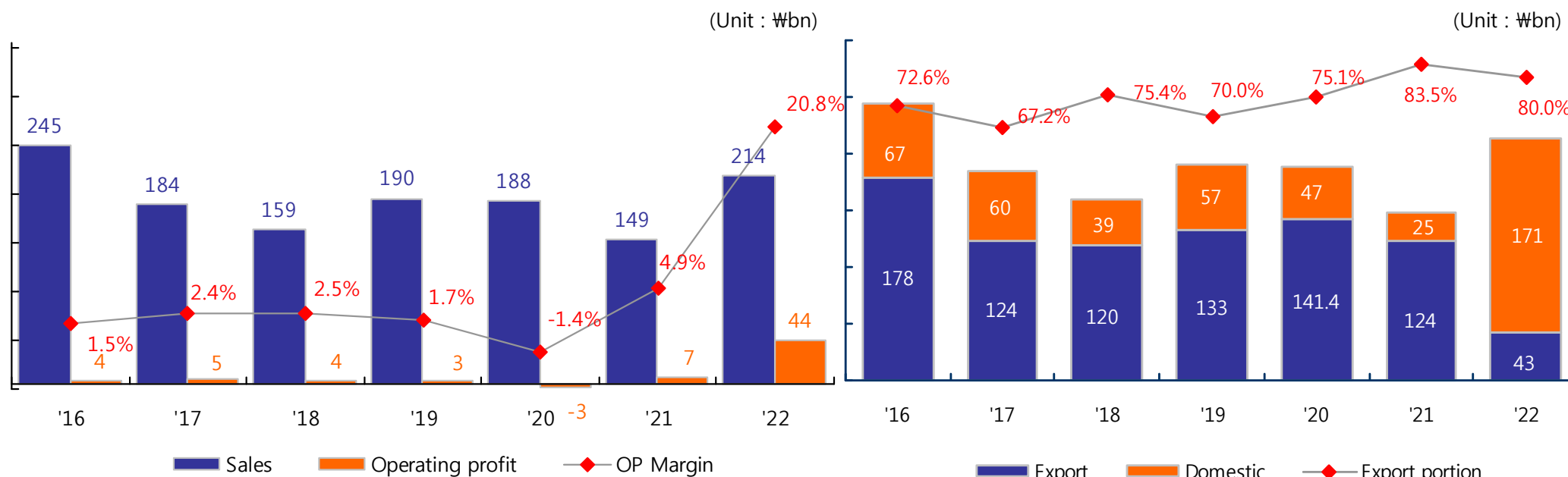
► The world's major customers (EPC) → regional diversity

Global Leader !

- Strengthen market dominance by capacity increase
- Secure additional profit with early delivery
- Secure major overseas clients
- High-end product portfolio
- Continuous up-turn of downstream Industries

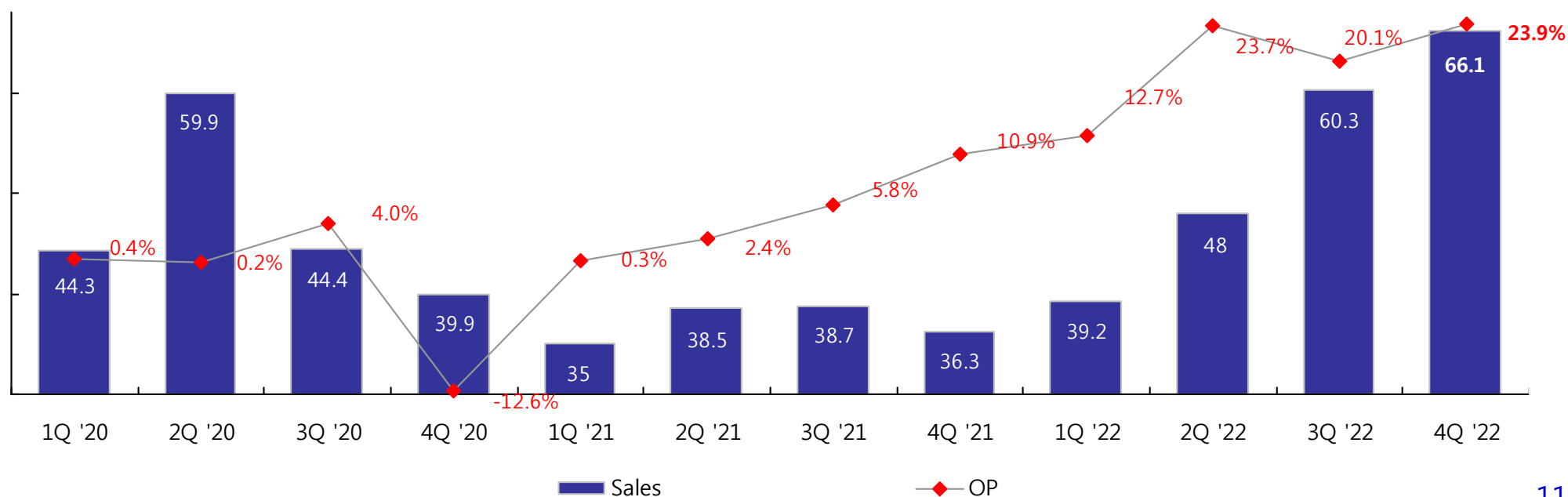
2-1. Operational results

Item (Unit : Wbn)	2016	2017	2018	2019	2020	2021	2022
Sales	244.7	184.1	158.6	189.8	188.4	148.5	213.6
OP	3.7	4.5	4.3	3.2	-2.7	7.2	44.3
OP(%)	1.5%	2.4%	2.7%	1.7%	-1.4%	4.9%	20.8%
Pre-tax profit	10.3	-21.6	13.3	10.0	-7.3	15.5	45.7
Net profit	7.9	-16.2	10.2	7.6	-4.8	12.0	35.2
EPS (W)	306	-627	38.5	293	-18.4	463	138.4

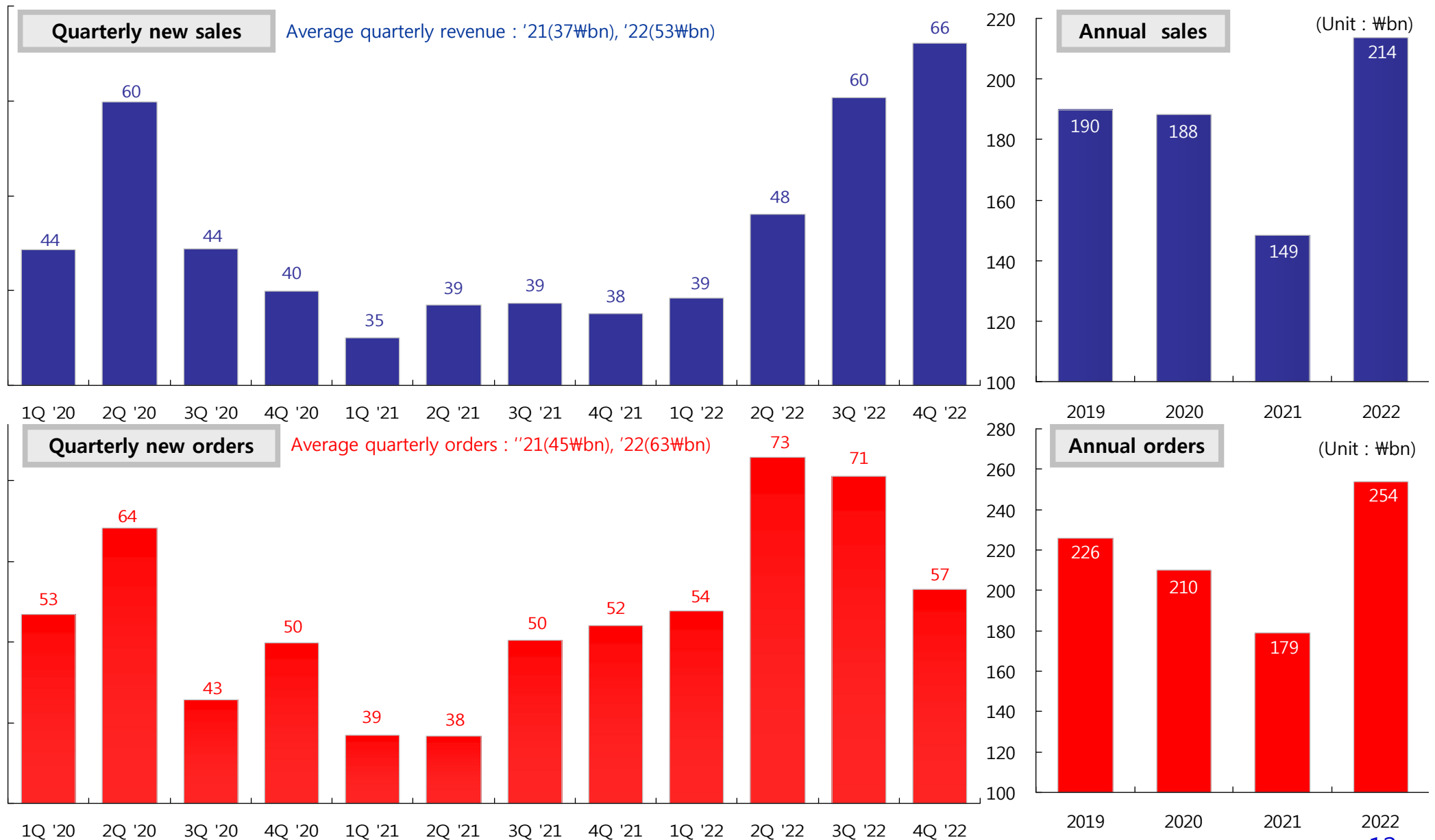


2-2. Quarterly Operational results

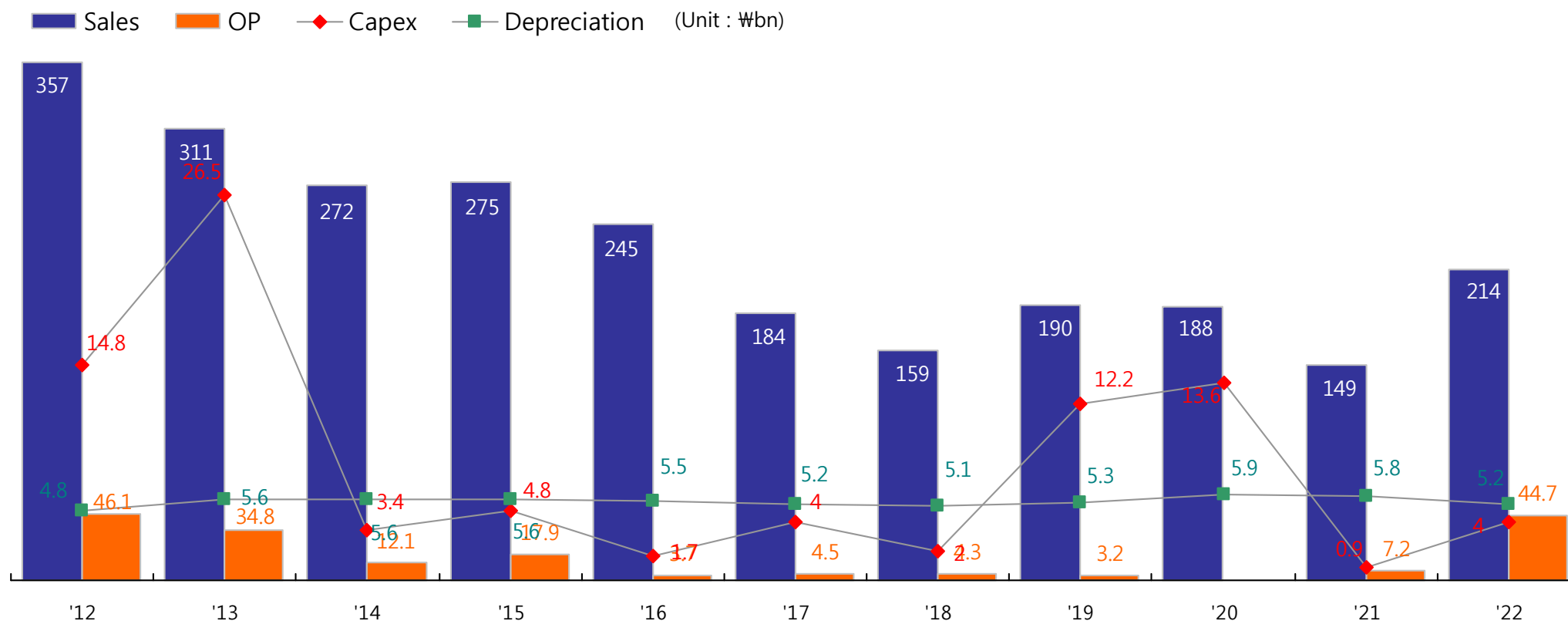
Item (Unit : Wbn)	2020				2021				2022			
	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q
Sales	44.3	59.9	44.4	39.9	35.0	38.5	38.7	36.3	39.2	48.0	60.3	66.1
Gross Profit	4.9	6.6	6.2	1.4	4.2	4.3	7.8	7.4	8.8	16.0	18.9	20.4
Gross profit (%)	11.0%	11.1%	13.9%	3.5%	12.1%	11.2%	20.0%	20.4%	22.5%	33.4%	31.4%	30.9%
OP	0.3	0.2	1.9	-5.0	0.1	0.9	2.2	4.0	5.0	11.4	12.1	15.8
OP(%)	0.6%	0.3%	4.3%	-12.6%	0.3%	2.4%	5.8%	10.9%	12.7%	23.7%	20.1%	23.9%



2-3. Monthly orders / Sales



2-4. A high growth company 2012-2022



Total capex

ITEM (Unit : Wbn)	'18	'19	'20	'21	'22
Land	-	-	-	-	-
Building	-	0.8	0.1	-	-
Equipment	2.0	11.4	12.0	0.9	4.0
TOTAL	2.0	12.2	12.1	0.9	4.0

Total depreciation

ITEM (Unit : Wbn)	'18	'19	'20	'21	'22
Building	1.1	1.1	1.2	1.2	1.0
Equipment	4.0	4.2	4.7	4.6	4.2
TOTAL	5.1	5.3	5.9	5.8	5.2

2-5. Consolidated Financial Statements

(Unit : ₩bn)

Balance Sheet	2018	2019	2020	2021	2022	1Q '22	2Q '22	3Q '22	4Q '22
■ Assets	461.0	478.7	461.8	505.2	594.0	510.9	526.3	581.3	594.0
Current assets	276.3	283.5	262.1	234.6	312.7	234.5	248.4	296.9	312.7
Inventories	125.9	166.1	133.1	122.2	130.2	117.9	121.3	124.3	130.2
Trade Accounts	68.1	73.0	50.4	54.2	68.5	61.3	72.2	74.8	68.5
Non current assets	184.7	195.2	199.7	270.6	281.3	276.4	277.9	284.4	281.3
■ Liability	33.0	44.7	37.4	52.1	69.8	52.0	53.8	65.5	69.8
Debt	0	0	10.0	5.0	0	5.8	4.5	0	0
■ Stockholders Equity	427.9	434.0	424.4	453.1	524.2	458.9	472.5	515.8	524.2

(Unit : ₩bn)

Statement of Income	2018	2019	2020	2021	2022	1Q '22	2Q '22	3Q '22	4Q '22
■ Sales	158.6	189.8	188.4	185.1	249.7	49.1	56.5	67.9	76.3
Gross Profit (%)	22.8 (14.4%)	22.1 (11.7%)	19.1 (10.1%)	36.6 (19.8%)	74.3 (29.8%)	12.5 (25.5%)	18.3 (32.3%)	20.5 (30.2%)	23.0 (30.2%)
SG&A (%)	18.8 (11.9%)	19.3 (10.2%)	22.2 (11.8%)	23.1 (12.5%)	28.9 (11.6%)	5.9 (12.1%)	6.4 (11.3%)	10.1 (14.9%)	6.5 (8.6%)
■ OP margin (%)	4.0 (2.5%)	2.9 (1.5%)	-3.1 (-1.7%)	13.5 (7.3%)	45.4 (18.2%)	6.6 (13.4%)	11.9 (21.1%)	10.4 (15.3%)	16.5 (21.6%)
■ Net Profit (%)	10.0 (6.3%)	7.4 (3.9%)	-5.0 (-2.7%)	18.5 (10.0%)	36.8 (14.7%)	8.5 (17.4%)	12.4 (22.0%)	8.7 (12.8%)	7.2 (9.4%)

2-6. Separate Financial Statements

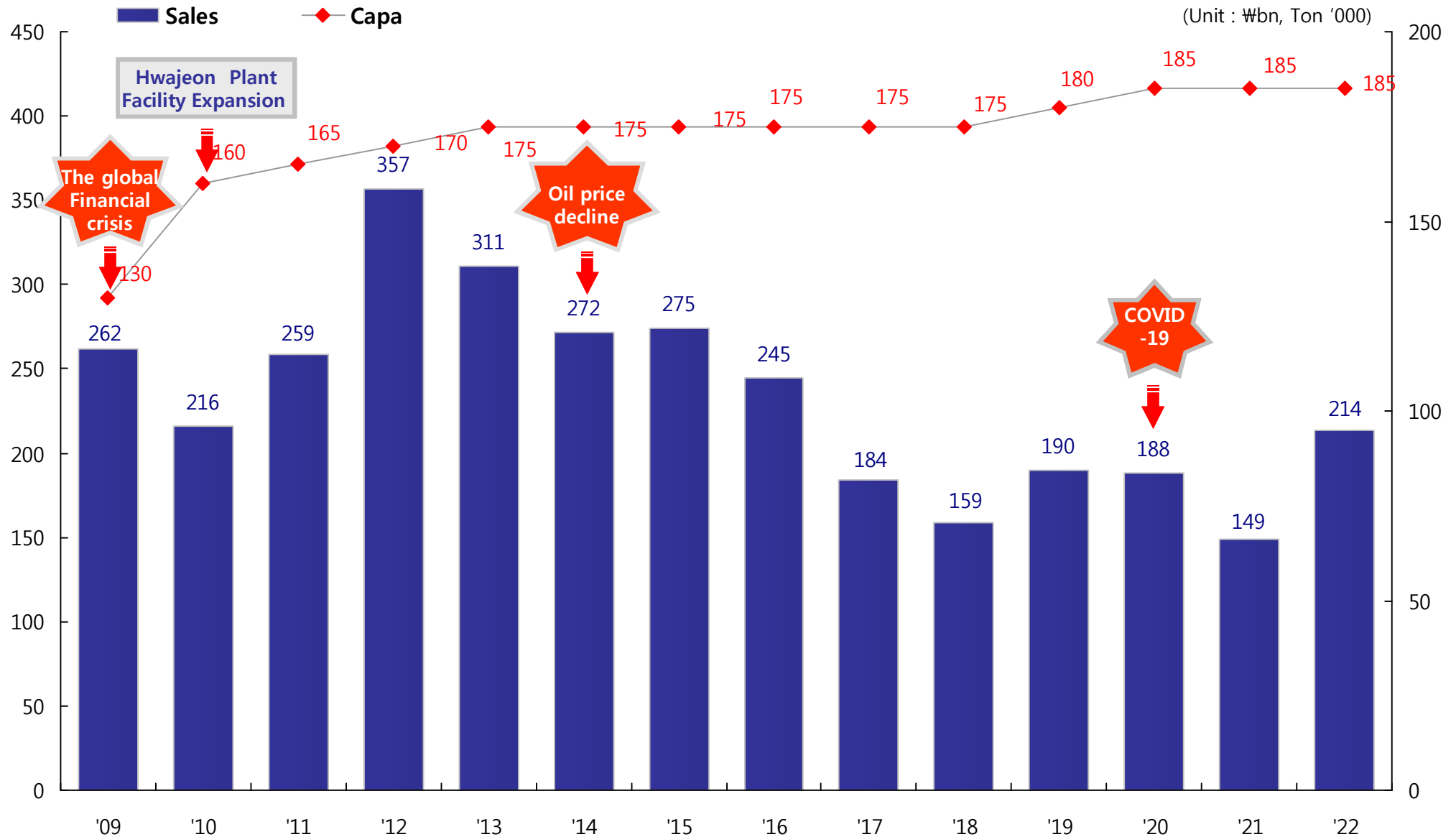
(Unit : ₩bn)

Balance Sheet	2018	2019	2020	2021	2022	1Q '22	2Q '22	3Q '22	4Q '22
■ Assets	457.0	473.1	459.1	462.7	520.6	467.4	481.2	507.3	520.6
Current assets	276.3	275.5	260.2	216.3	269.4	215.0	228.4	253.0	269.4
Inventories	125.9	166.1	133.1	120.0	127.8	115.5	119.3	121.7	127.8
Trade Accounts	68.1	73.0	50.4	43.7	58.2	50.0	62.4	65.4	58.2
Non current assets	180.8	197.6	198.9	246.5	251.2	252.4	252.8	254.2	251.2
■ Liability	32.9	44.7	37.0	29.2	53.6	29.9	32.4	49.0	53.6
Debt	0	0	10.0	0	0	0	0	0	0
■ Stockholders Equity	424.2	428.4	422.1	433.5	466.9	437.5	448.8	458.3	466.9

(Unit : ₩bn)

Statement of Income	2018	2019	2020	2021	2022	1Q '22	2Q '22	3Q '22	4Q '22
■ Sales	158.6	189.8	188.4	148.5	213.6	39.2	48.0	60.3	66.1
Gross Profit (%)	22.8 (14.4%)	22.2 (11.7%)	19.1 (10.1%)	23.7 (16.0%)	64.2 (30.0%)	8.8 (22.5%)	16.0 (33.4%)	18.9 (31.4%)	20.4 (30.9%)
SG&A (%)	18.6 (11.7%)	19.0 (10.0%)	21.8 (11.6%)	16.5 (11.1%)	19.8 (9.3%)	3.8 (9.8%)	4.6 (9.7%)	6.8 (11.3%)	4.6 (6.9%)
■ OP margin (%)	4.3 (2.7%)	3.2 (1.7%)	-2.7 (-1.4%)	7.2 (4.9%)	44.3 (20.8%)	5.0 (12.7%)	11.4 (23.7%)	12.1 (20.10%)	15.8 (23.9%)
■ Net Profit (%)	10.2 (6.4%)	7.6 (4.0%)	-4.8 (-2.5%)	12.0 (8.1%)	35.2 (16.5%)	6.7 (17.2%)	11.6 (24.2%)	9.6 (15.9%)	7.3 (11.0%)

2-7. Sales flow





TK Corp. Subsidiary Company

Connecting the **world**
Connecting the **future**

Investor Relations | 30. 03. 2023



1. Subsidiary Company



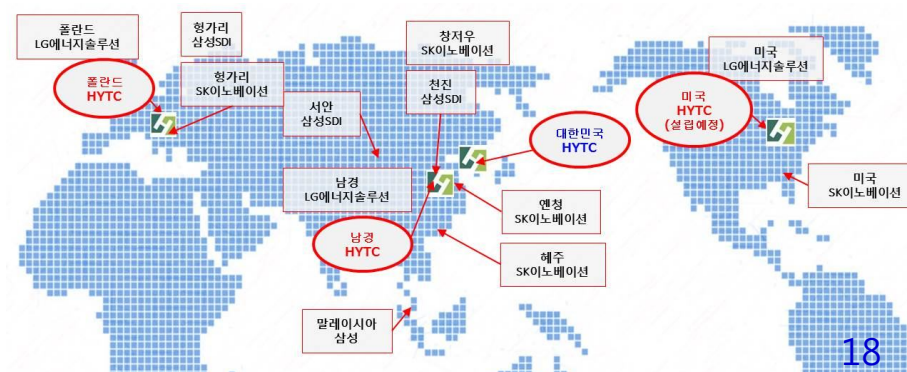
Company	HYTC Co., Ltd.
CEO	Mr. Dong-Seok Cho
Main Business	Secondary battery production facility parts (Center of Jelly-roll, CUTTER, KNITE UNIT, PX-SHAFT, Ultrasonic Horn, special jig type ANVIL) and Slitter company
Established	Jan. 2006
Equity Capital	KRW 3.76 Billion
Total # of Shares	7,524,047
Number Of Employees	124
Plants	Head office & factory (9-14, Sanbon-ro 101beon-gil, Gunpo-si, Gyeonggi-do, Republic of Korea) Cheonan Factory / Poland Corporation / China Namkyung Corporation / USA Corporation
Major customers	Samsung SDI and LG Chem, SK Innovation, TESLA, Northvolt, Britishvolt, etc.
Secondary battery	Key power sources for various energy industries such as electric vehicles, mobile IoT devices, and ESS (energy storage devices)
Homepage	www.hyseoul.com

Major shareholders	TK Corp (37.9%)
Others shareholders	Others (62.1%)

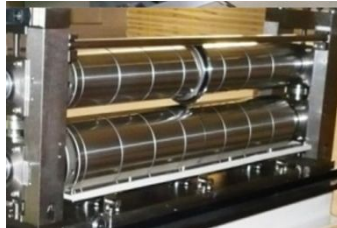
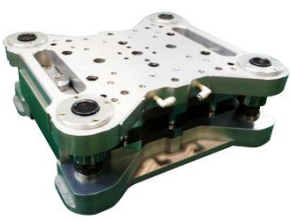
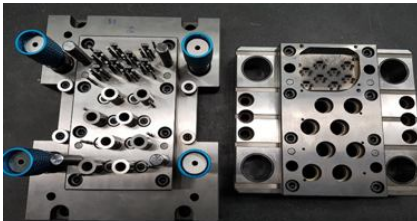
Major customers



Plants



2. HYTC - Product introduction

Product uses	Photos			Products for	
Secondary battery equipment module				Equipment that is wound with pressure to prevent cells that are cut to a certain size through a knife unit from loosening	
Superprecision parts of production equipment for lithium-ion battery					Manufacture core superprecision parts of the facility that manufacture batteries for electric car and ESS storage devices
Molds of production equipment for lithium-ion battery					Manufacture notching mold of the facility that manufacture batteries for electric car and ESS storage devices.
Parts and molds Of air conditioning equipment and semiconductor, etc.					HYTC manufactures automobile, semiconductor and LED parts molds

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4. Subsidiary Company **FOUNDRY SEOUL**

Company	Foundry Seoul
CEO	Mr. Won-Sik Yoon
Main Business	Exhibition, Enterprise & Real Estate Business
Established	May. 2018
Equity Capital	KRW 36 Billion
Total # of Shares	3,600,000
Number Of Employees	5
Location	Head office : 117-12 Noksansaneop-daero, Gangseo-gu, Busan, Korea branch office : 737-24 Hannam-dong, Yongsan-gu, Seoul, Korea
Exhibition Enterprise	Artist Tobias Kaspar, Sang A Han solo exhibition Etc.
Real Estate Business	GUCCI GAOK
Homepage	www.foundryseoul.net

Major shareholders	TK Corp (91.67%)
	Daeshin (8.33%)

